

TS, TL
1824-26, 27, 29, 20

Tobacco Company

Goodell

November 21, 1996

G. H. MOULTON
Key Account Manager

3500 Varano Turnpike Suite 207
Commack, NY 11725
516-499-0254
Fax 516-499-0572
Voice Mail 800-757-8255
Ext. 46956

To: 1310 ROU 2210 ROU
1610 ROU 2610 ROU
1710 ROU 5410 ROU
1810 ROU ✓ 6210 ROU

Saturn
To check out
Info. Th

(For All Reps With Woolworth Stores Nos. 4, 6, 55, 102, 1151, 1228,
1295, 1418, 1500, 1859, 1922, 2170, 2671 and Woolworth
Express (Baltimore))

Subject: F. W. Woolworth - Pack Contract
(ID #0534 00 00)

The attached list of F. W. Woolworth stores within your assignment have the volume to qualify for a Pack Contract. I would appreciate feedback relevant to these stores, which can be e-mailed to me.

Please let me know the following:

Package fixtures - type, size, quantity
Carton fixtures (explain)
Counter displays
Is this account Philip Morris exclusive?

Thank you for your assistance.

Sincerely,


George H. Moulton

GHM/pk
att.

cc: 1210 ROU

• packed doc

51857 9856

WOOLWORTH STORES

RJR	RJR	ACCOUNT	#	ADDRESS	CITY	STATE	SS VOL	RJR IND	LEVEL 1	LEVEL 2			
263711	505024	WOOLWORTH #8	0	737 CANAL ST	NEW ORLEANS	LA	260	43	168	\$140	\$60	\$170	\$90
543204	396091	F W WOOLWORTH #1859	1859	2224 KALAKAUA AVE	HONOLULU	HI	175	41	163	\$127	\$65	\$160	\$80
162603	519392	WOOLWORTH #2170	0	1050 UNION ROAD	WEST SENECA	NY	15	46	148	\$127	\$65	\$160	\$80
173308	502312	WOOLWORTH #2871	0	RICHMOND MAIL	RICHMOND HGTS	OH	40	37	167	\$127	\$65	\$160	\$80
162203	269411	WOOLWORTH 1228	1228	115 E GREEN ST	ITHACA	NY	200	28	109	\$116	\$45	\$148	\$78
543201	031052	F W WOOLWORTH #1285	1285	111 E PLUMAKO ST	HILO	HI	60	27	332	\$116	\$45	\$148	\$70
133402	485339	WOOLWORTH #55	0	1201 HOOPER AVENUE	TOMAS RIVER	NJ	60	25	183	\$116	\$48	\$130	\$60
132207	340847	WOOLWORTH EXPRESS	0	6400 ROSSVILLE BLVD	BALTIMORE	MD	60	25	147	\$116	\$48	\$130	\$60
222610	312455	WOOLWORTH #1418	1418	215 PEACHTREE STREET	ATLANTA	GA	152	25	89	\$116	\$48	\$130	\$60
182403	089545	WOOLWORTH #1151	1151	S. HIGH ST.	COLUMBUS	OH	83	24	103	\$116	\$48	\$130	\$60
543204	750473	F W WOOLWORTH #1500	1500	1045 FORT STREET MAL	HONOLULU	HI	352	22	173	\$116	\$48	\$130	\$60
543204	524638	F W WOOLWORTH #1822	1822	1450 ALA MOANA BLVD	HONOLULU	HI	171	22	228	\$116	\$48	\$130	\$60
133408	404321	WOOLWORTH #102	102	1330 CHESTNUT ST	PHILADELPHIA	PA	120	21	88	\$116	\$48	\$130	\$60
623411	259853	WOOLWORTH #4	0	211 S STATE ST	CHICAGO	IL	65	20	84	\$116	\$48	\$130	\$60

Woolworth #1151 So High St Columbus
 Stone mgr Bryan Rider - Due to very small
 Sales counter mgr does not want any displays
 Also pillowcase concerns. Current Pack Racks
 on location 2 - 1'x3' PM Spring loaded Pack Racks.
 NSS location, NO Carbon fixture, Stone is
 Not. PM exclusive. Stone located in center of Columbus.

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